How to create social innovations for social inclusión

Raúl Oliván













Imagine just for a moment that this baby is you



But you don't know who is your mother

In fact you don't know even who or how are youself

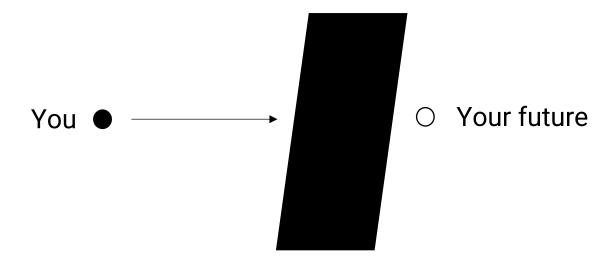
Or rather, you have no idea who you are going to be.

You don't know your sex, your height, your IQ, whether you have a congenital disease or will be born with a disability.

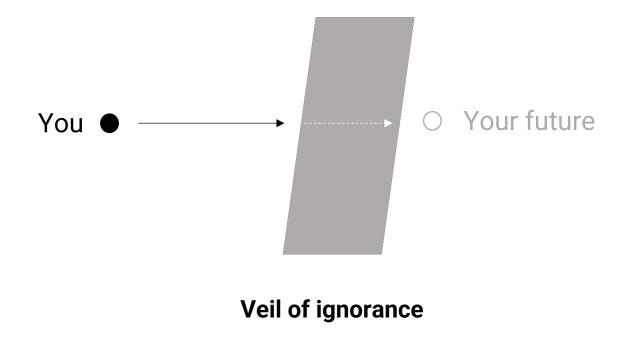
You also don't know if your family will be working class, or on the contrary a rich or maybe a really poor family.

You basically know nothing of what awaits you out there when you are born.

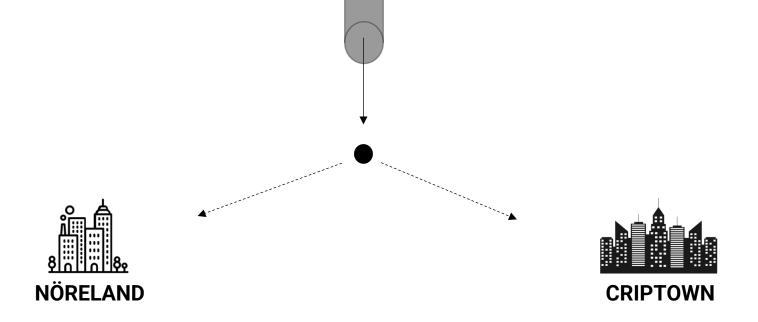
this hypothetical situation was described by John Rawlls, the most important philosopher of the twentieth century, as the **veil of ignorance**



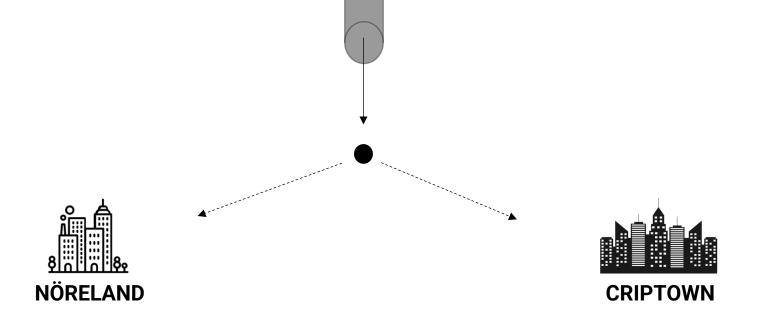
Veil of ignorance



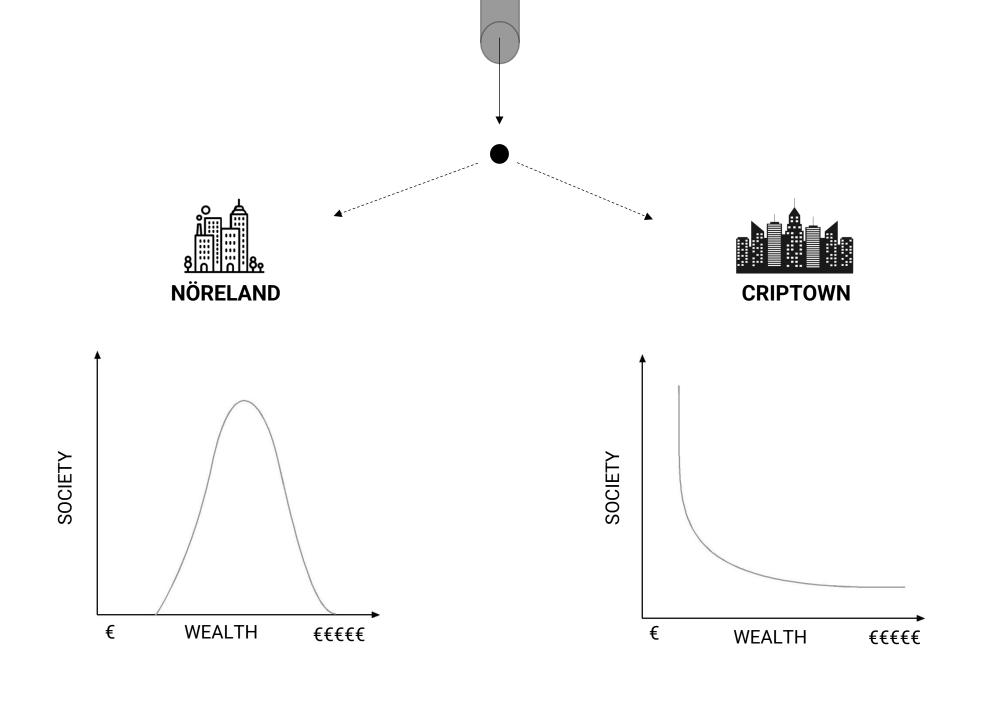
But at the last moment, fate takes pity on you, and allows you to make only one choice.



You can choose the city where you will be born.



And to make it a little easier they give you some information about each city

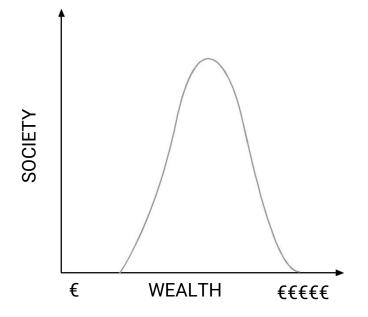


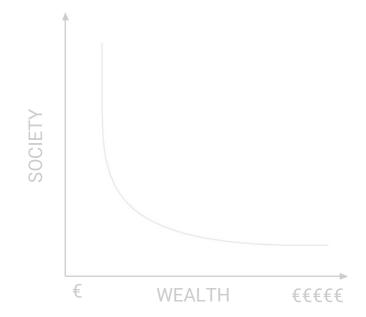
In Nöreland, **income is fairly evenly distributed**. The gaussian bell defines a large middle class that is not so far away from the richer and poorer strata.

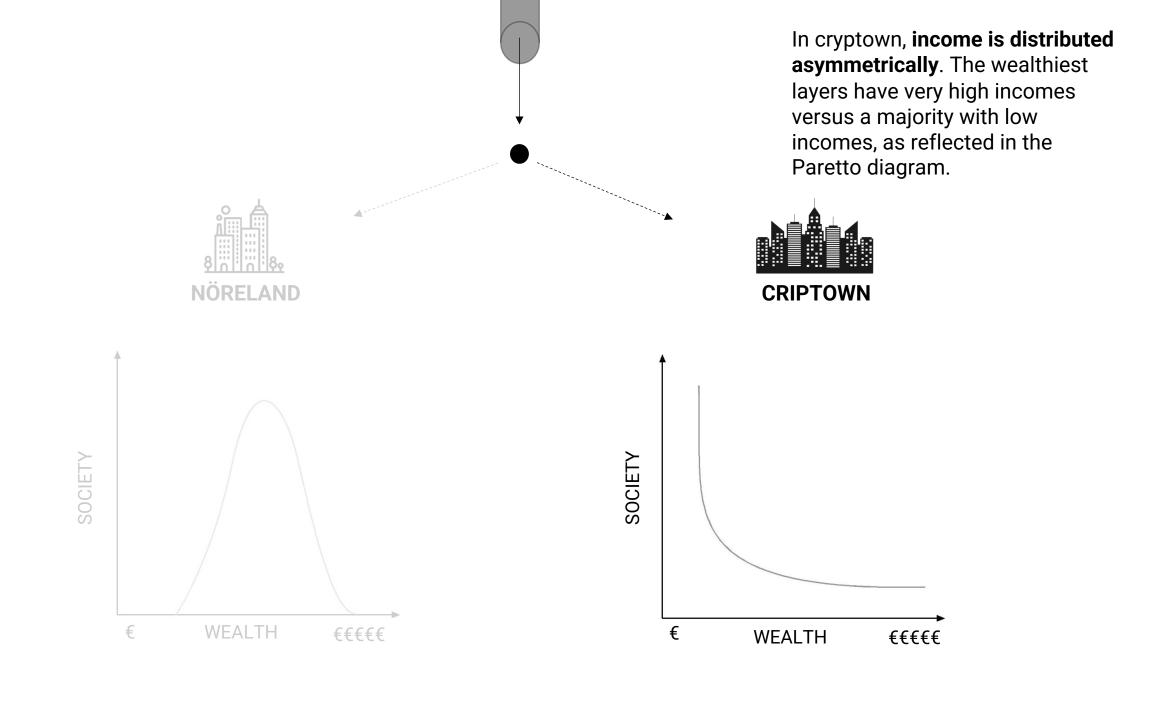


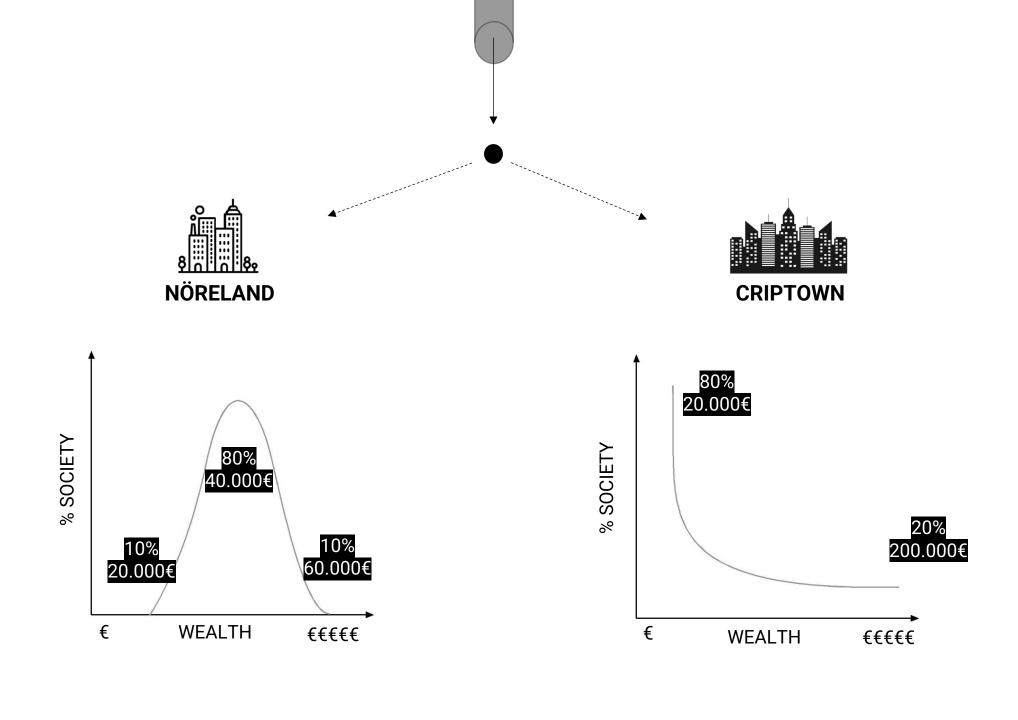


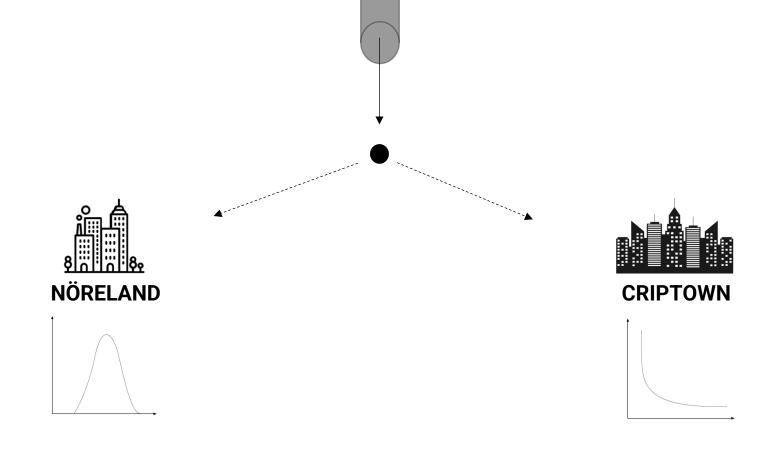
CRIPTOWN



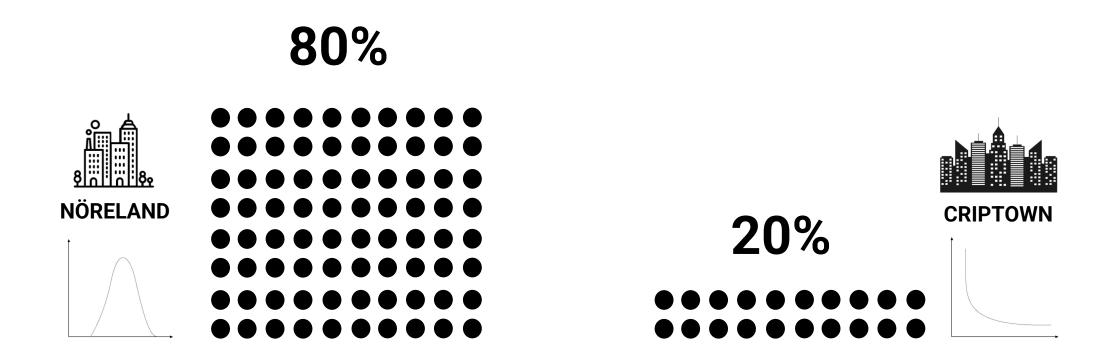






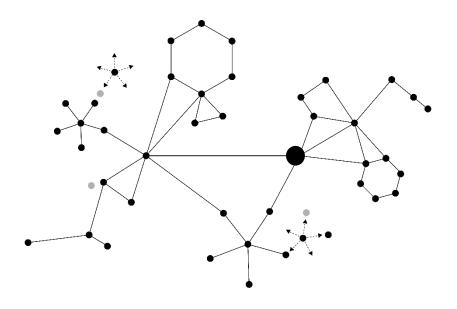


Knowing all this information, in which city would you choose to be born, considering that you don't know which family you will be born into?

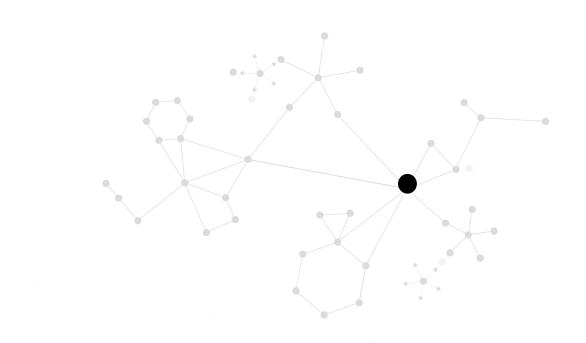


People mostly choose Nöreland as a **matter of probability**. And there are always some who prefer Criptown, just as there are those who invest in cryptocurrencies or play Russian roulette.

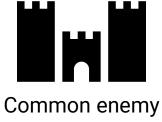
Well, I have good news and bad news. The bad news is that **no one can really choose** where they are born, in which city or in which family. The good...

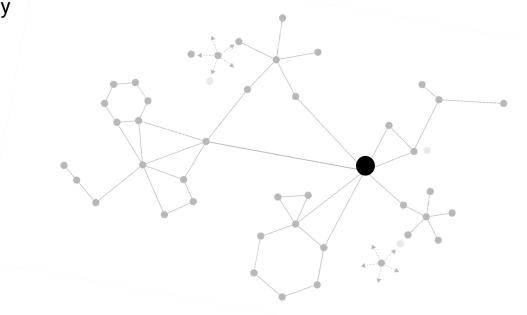


The good news is that we are not alone. Everyone (or almost everyone) is born **surrounded by other people**. And that is always an opportunity.



Humans are not an isolated sum of individuals. If we have advanced so far, among other things, it is because of our ability to associate.

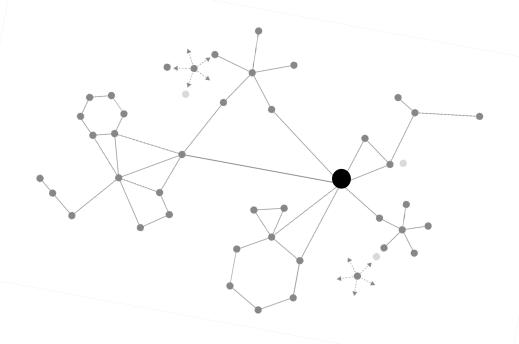




The greater the challenges we have faced, the more we have had to collaborate with each other.

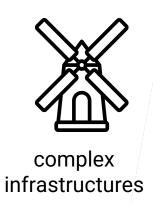


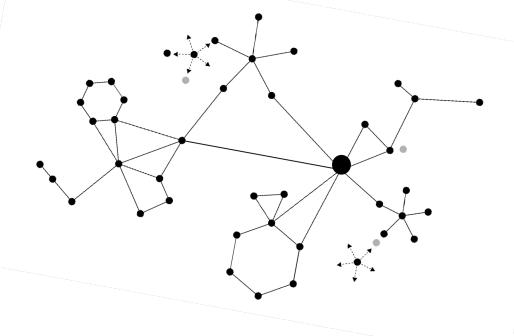




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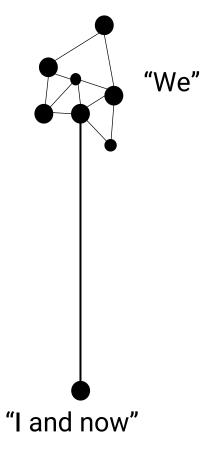




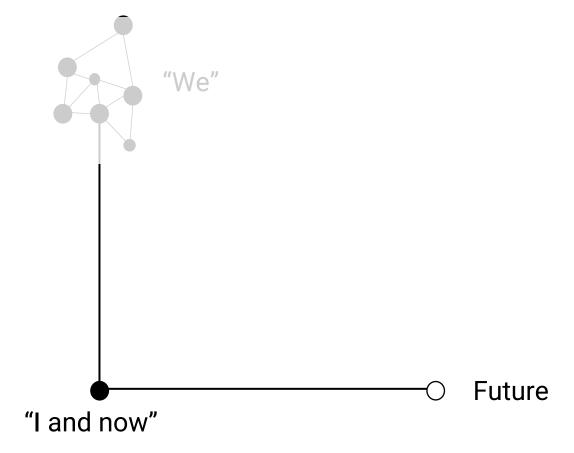
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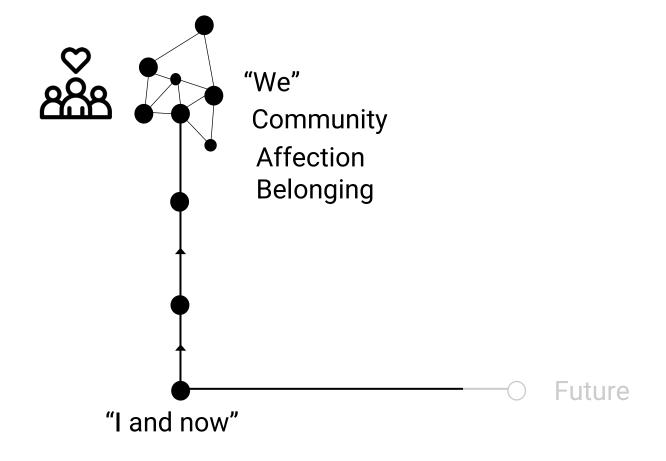
Division of labor



The social contract is, basically, a journey from "I and now" to "We"...



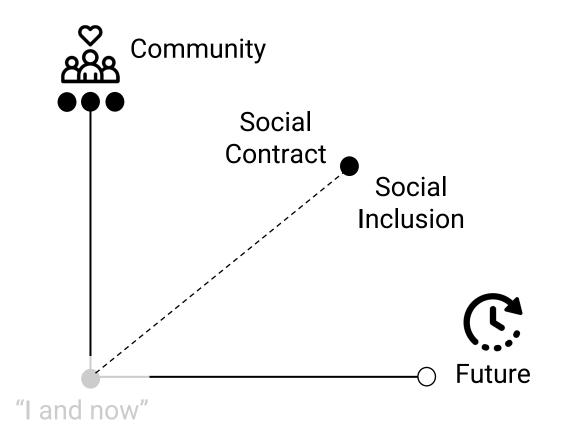
... and the Future.



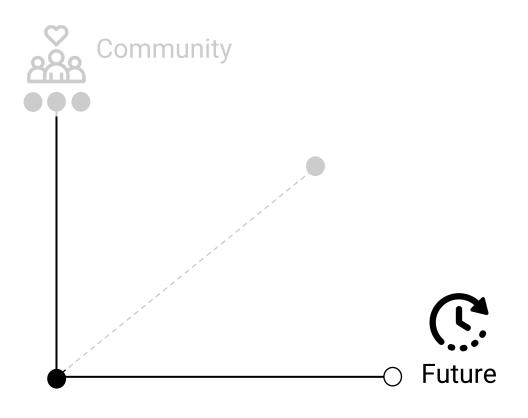
In other words, a social contract exists because there is a group of people who share and recognize each other in some way and form a **community** whose substance is **affection**, a kind of collective love.



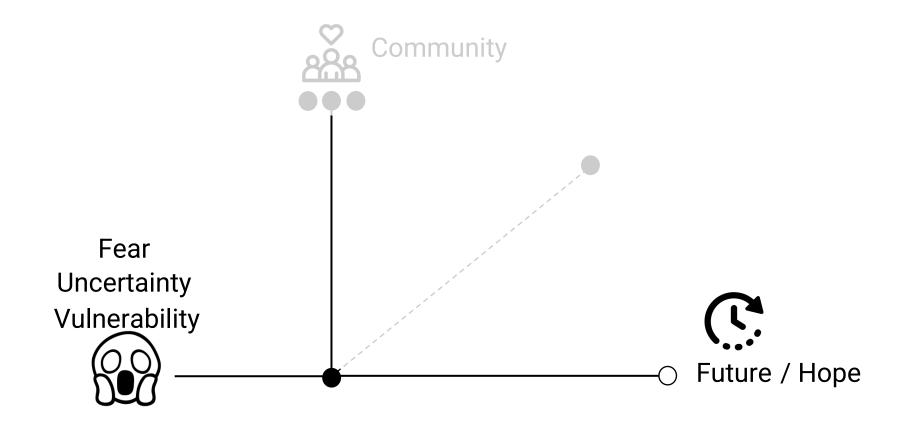
On the other hand, there is a **social contract** in the **hope** of building a better **future** for our children. The pact is based on the **expectation** that young people have of living a little better than their parents did.



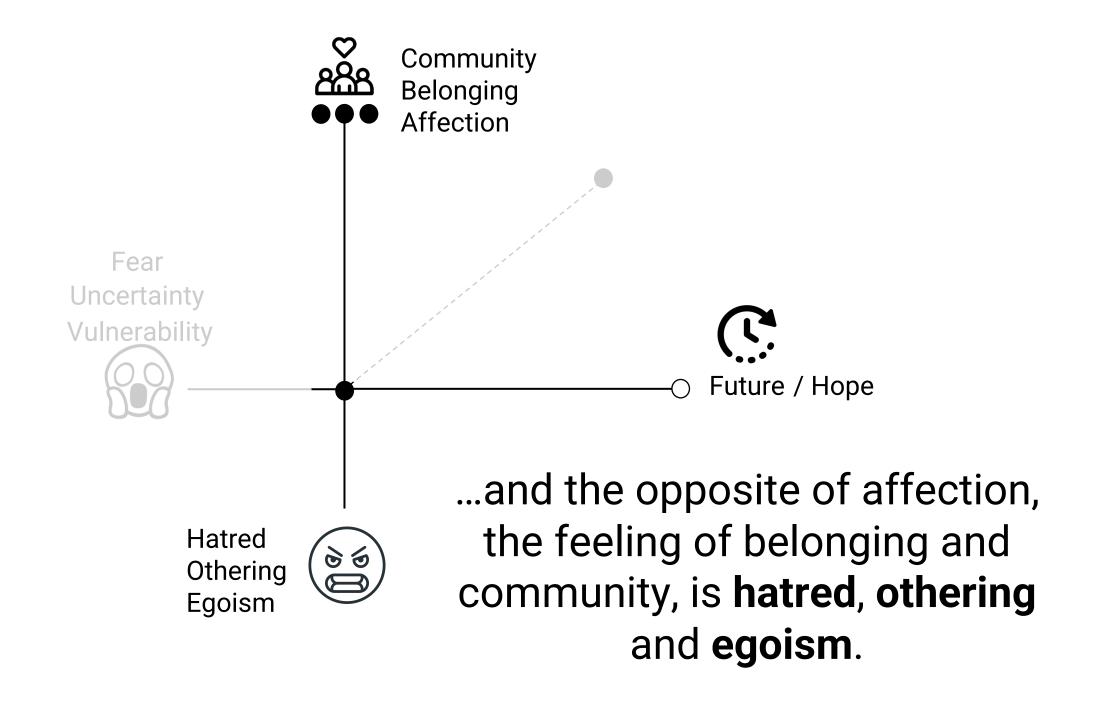
These two axes, community and future, define the social contract, but also what social inclusion is.



But not everything is simple. There are challenges, vectors, forces and actors that work **against the construction of this social contract**.



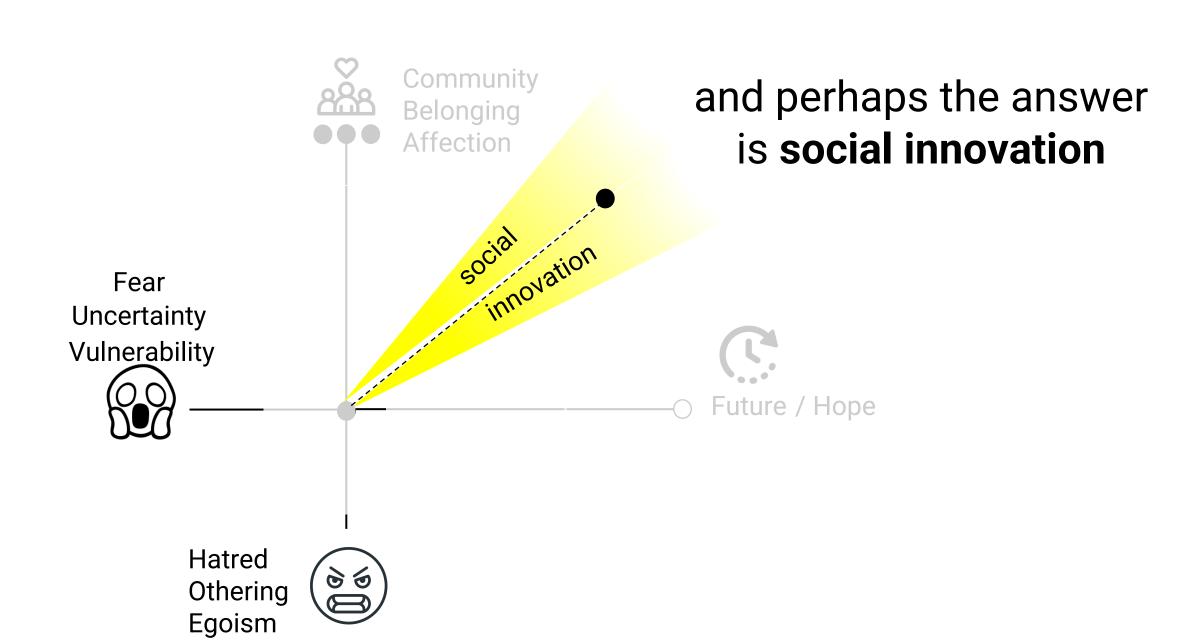
The opposite of hope for the future is **fear**. **Uncertainty**. Fear of being out of **work**, fear of growing old and having **no resources**, fear of **war**....

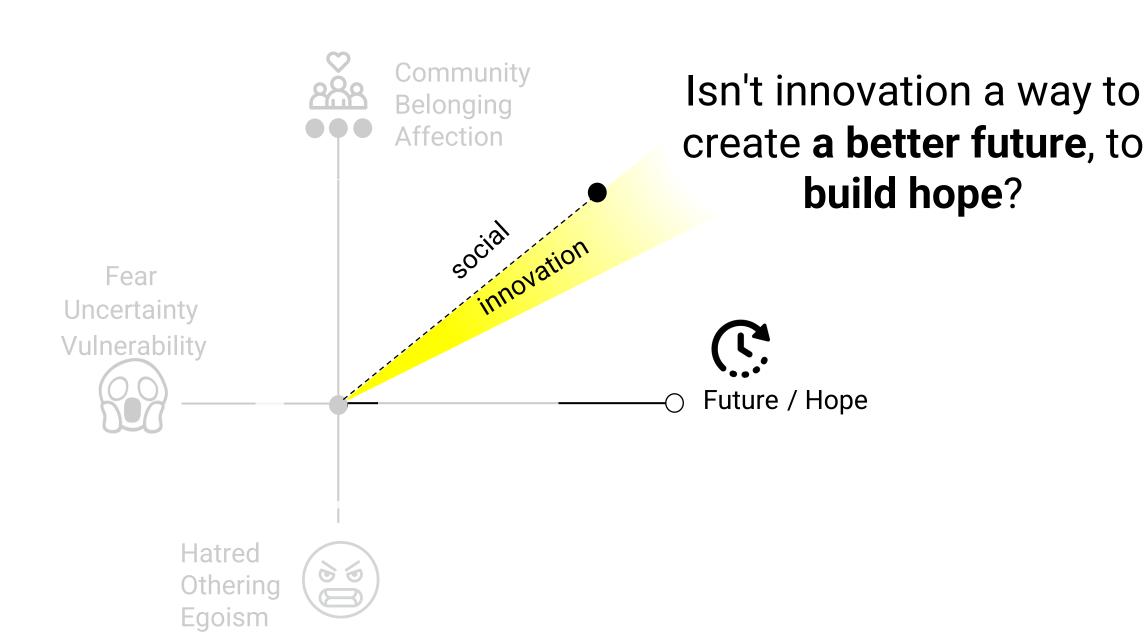


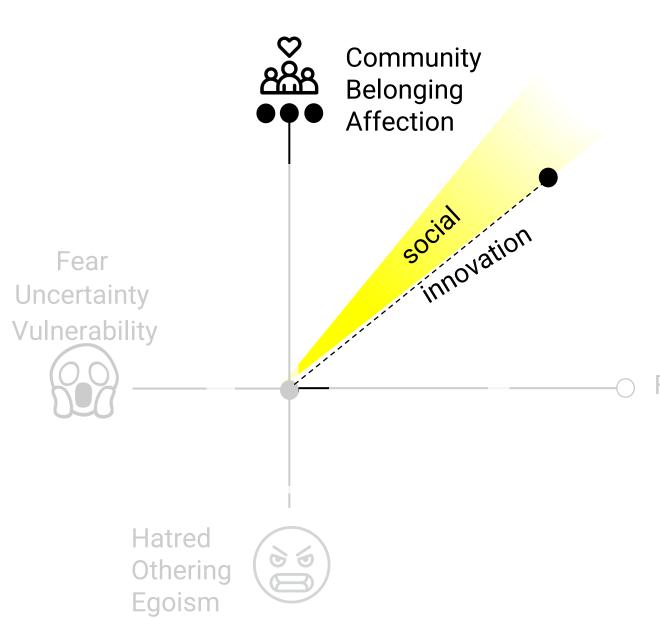


The question that arises then is how are we able to generate a social contract while combating hatred and fear?



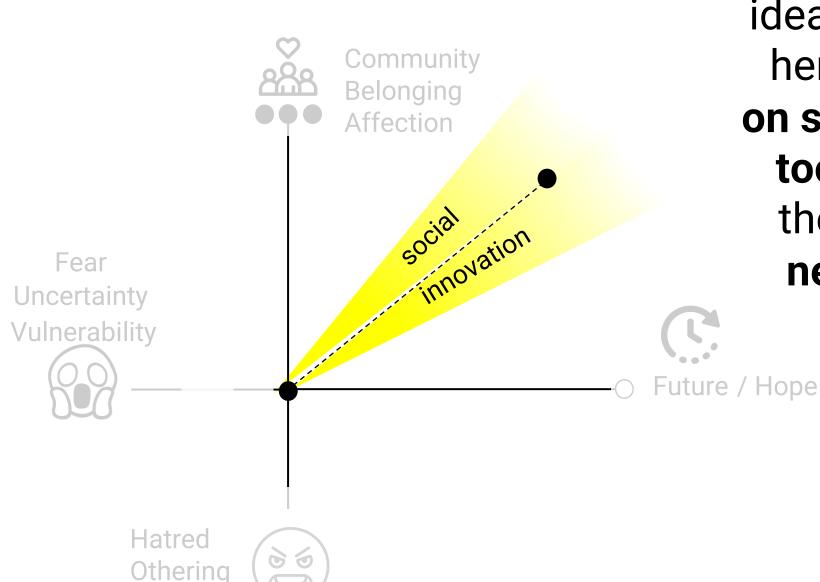






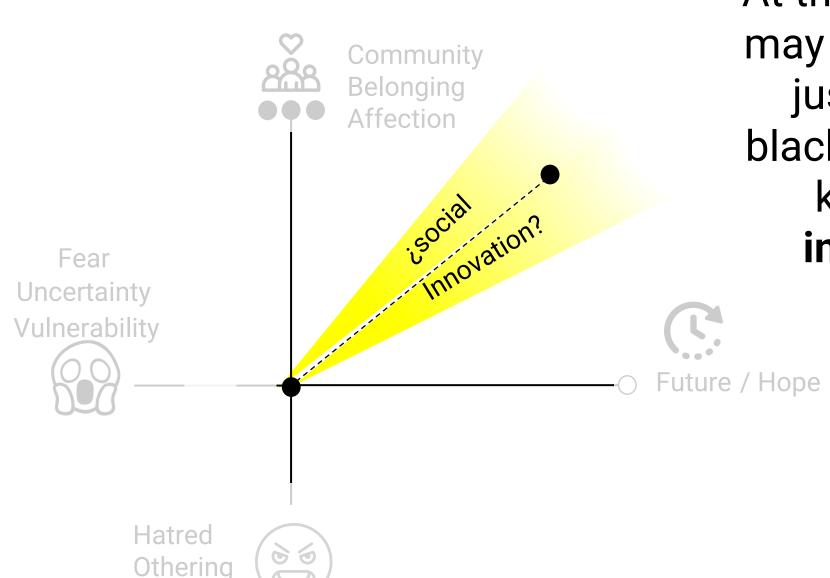
And don't we call it social precisely because it builds community and, therefore, affection and a sense of belonging?





Egoism

And this is the driving idea that has brought us here today. Reflecting on social innovation as a tool for inclusion and the development of a new social contract.



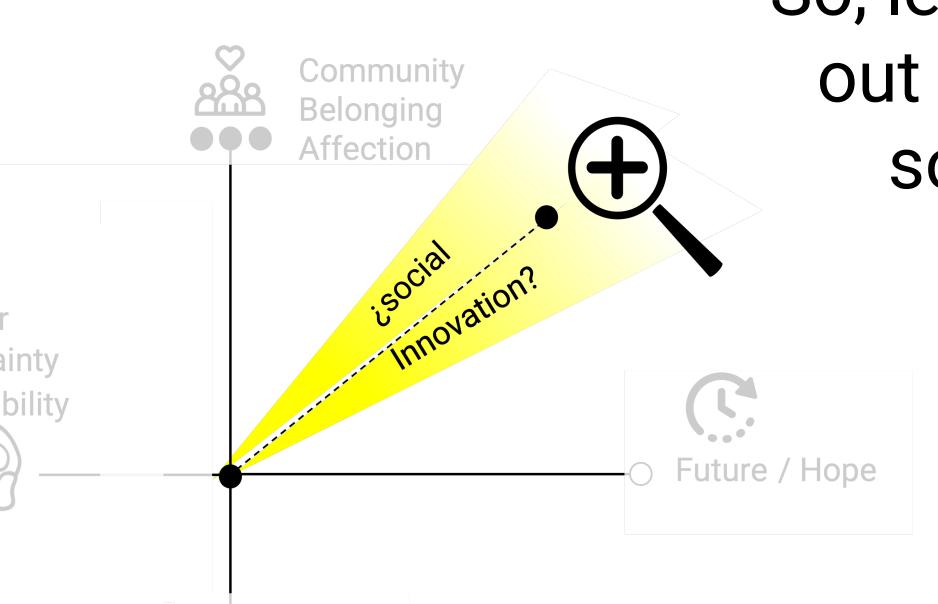
Egoism

At this point some of you may be thinking -ok, but I just see a line and a black dot, and I still don't know what social innovation means.

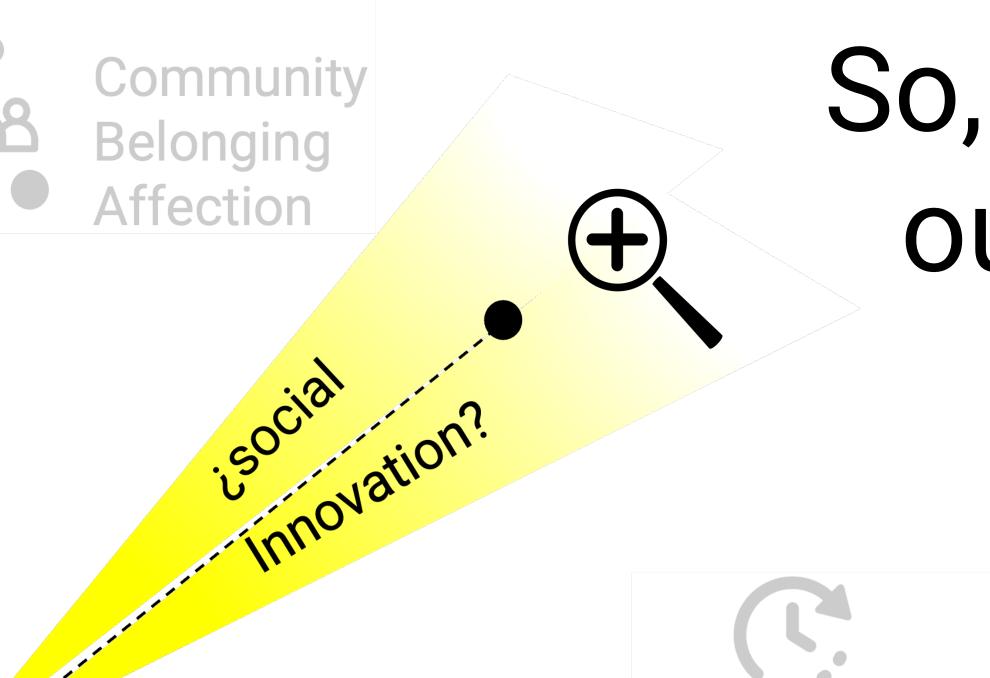
Community Belonging Affection Fear Uncertainty Vulnerability Future / Hope Hatred Othering

Egoism

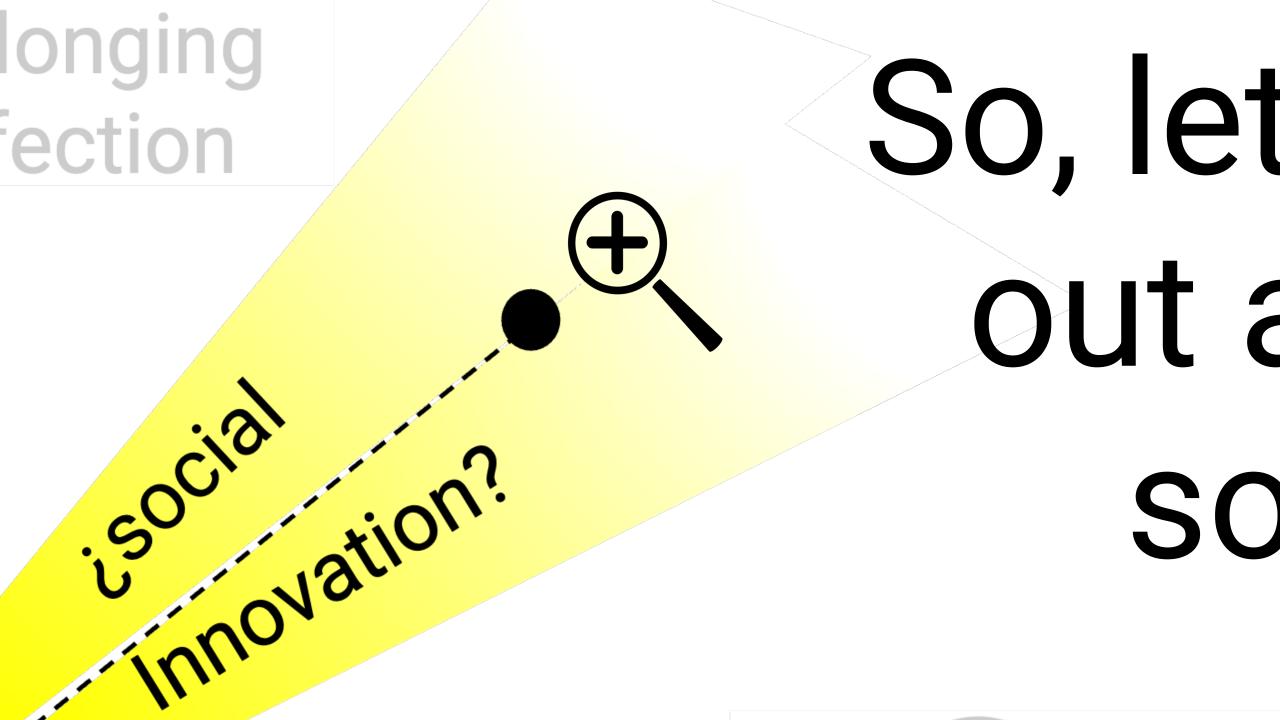
So, let's zoom in and find out a little more about social innovation.

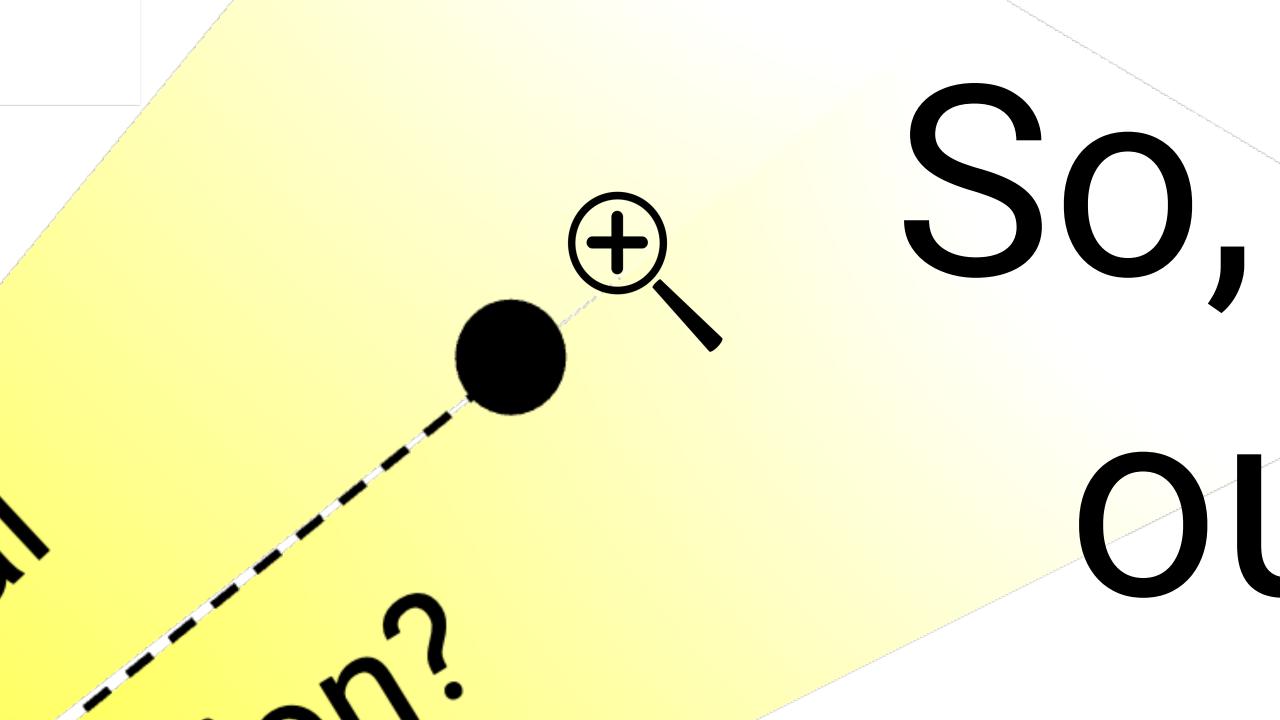


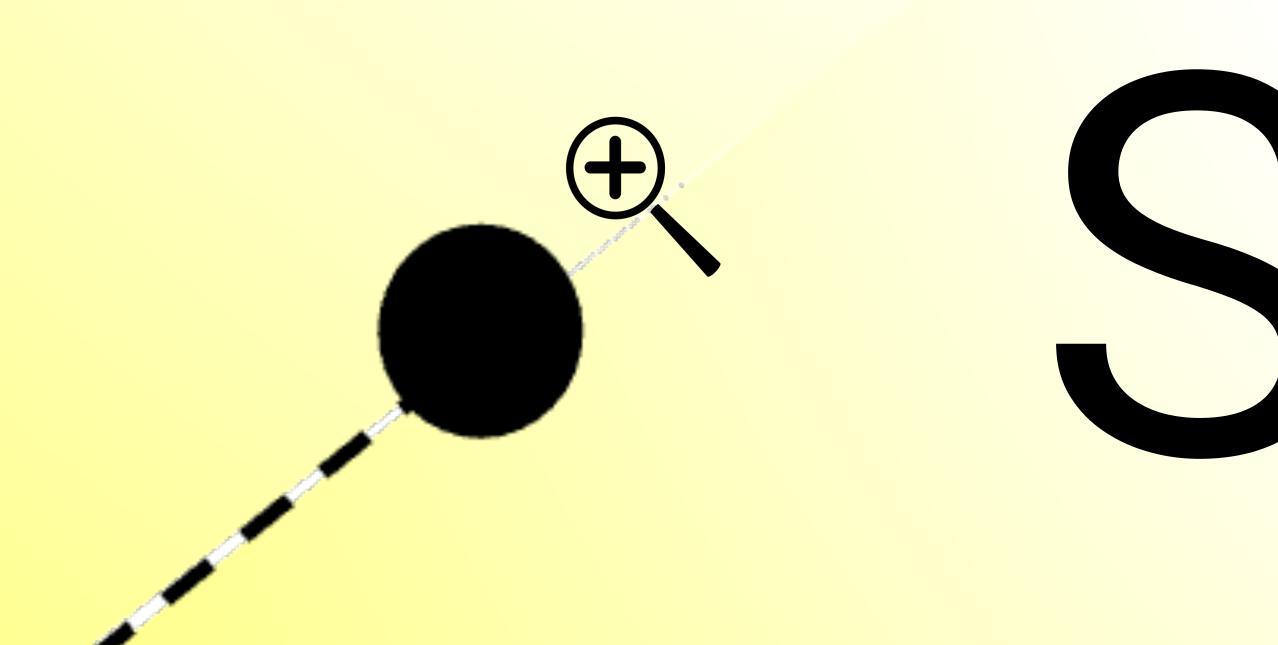
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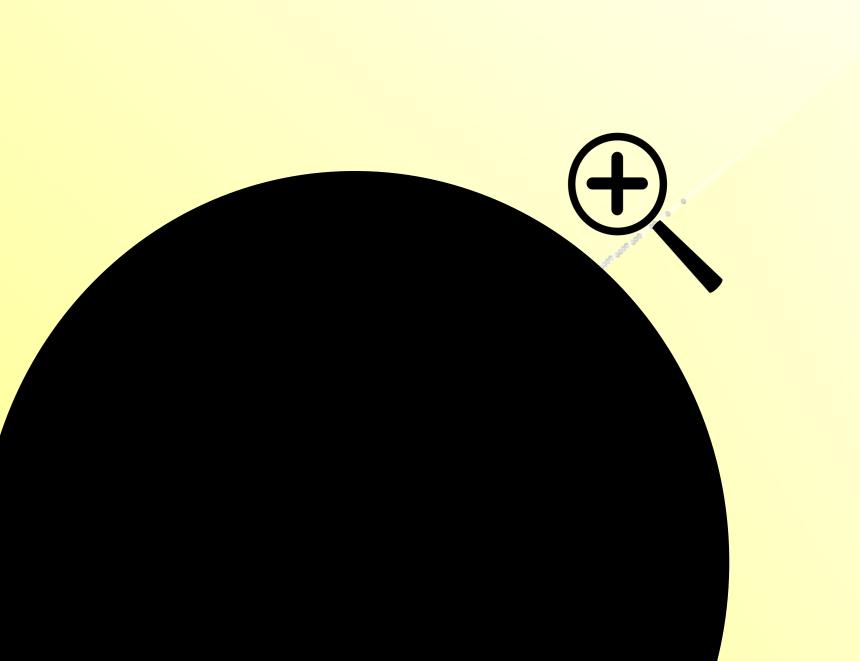


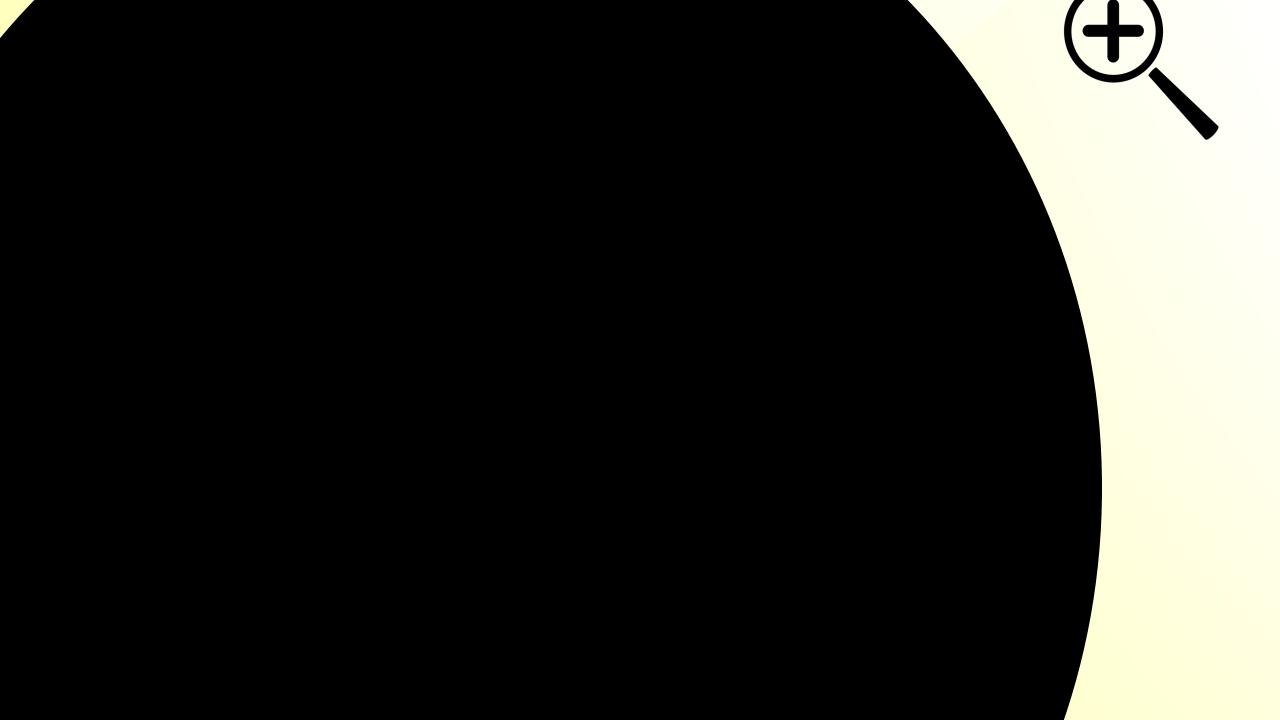
So, let's z out a lit socia



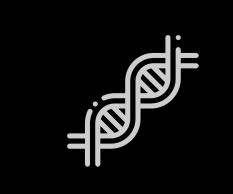


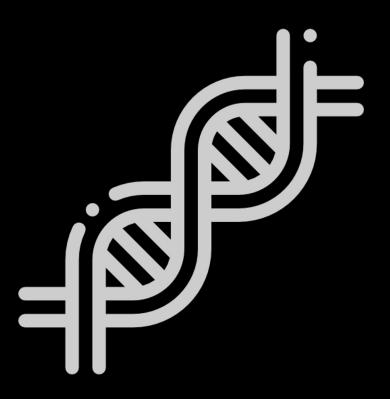




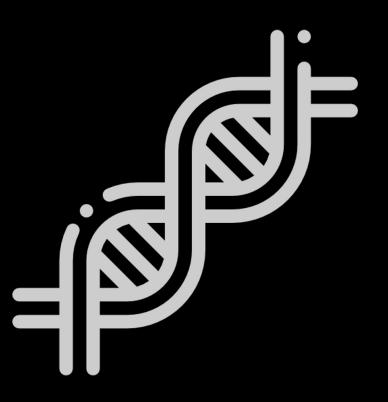




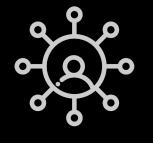




We have become so close that we can see the **DNA of innovation**



Studying the DNA of innovation has been my job and my field of research for many years.





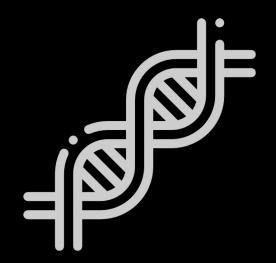


Analysis 105



Hacker ethics

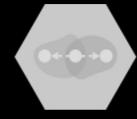


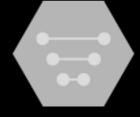


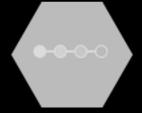
I used four sources to synthesize my innovation model. Network science, the analysis of 105 methodologies used by the most prestigious innovation ecosystems, hacker ethics and my own experience leading two innovation ecosystems for almost two decades.

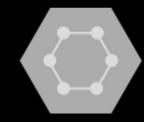








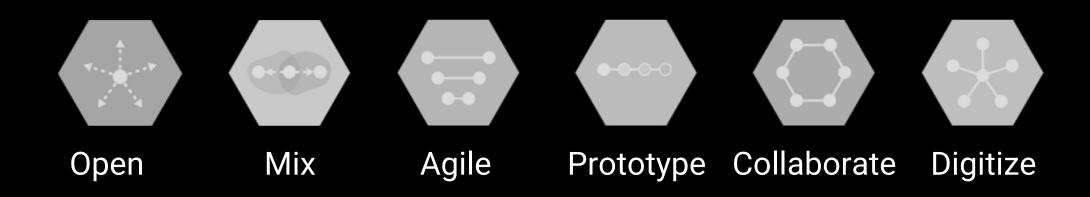


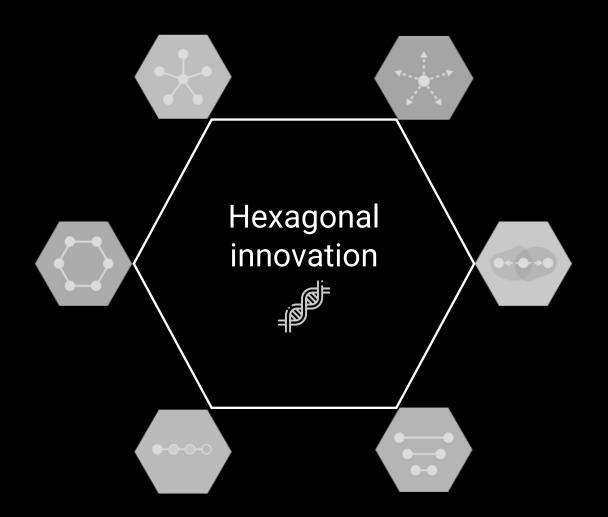


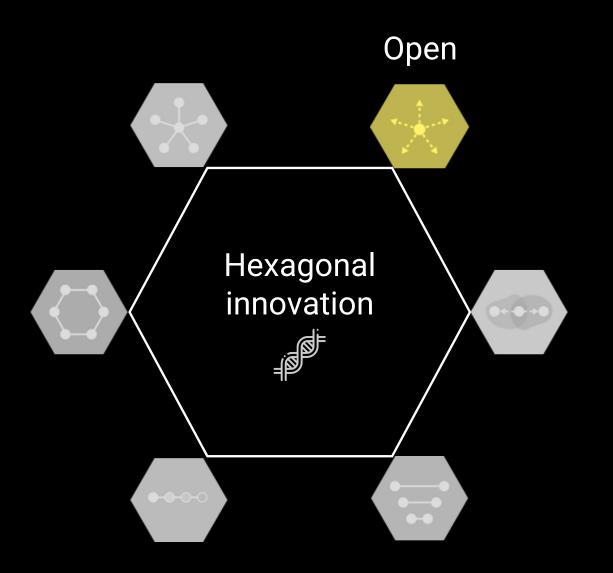


Although at first I thought it was impossible to identify the DNA of innovation... in 2020, after having **researched**, **visited** and **participated** in many projects and with all my personal experience, as I myself had led two large ecosystems (Zaragoza Activa and LAAAB) I was able to synthesize innovation in **6 vectors**, which were repeated as an almost universal pattern in all innovative places in the world...

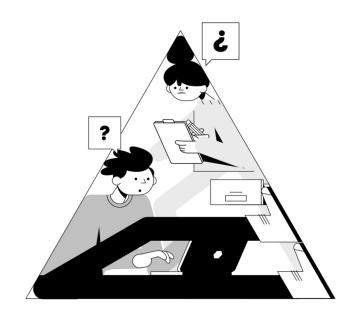




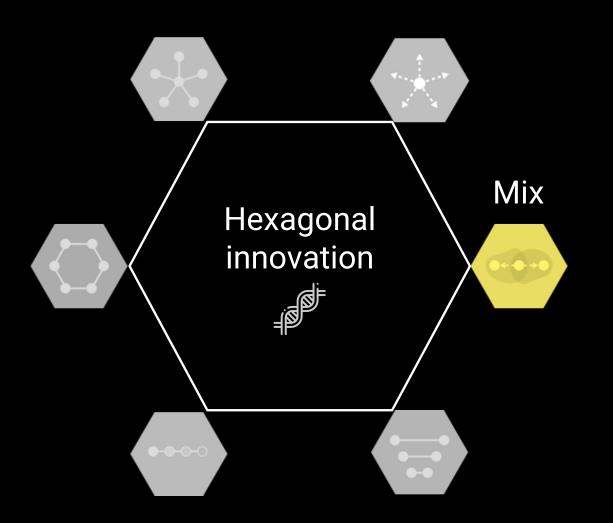




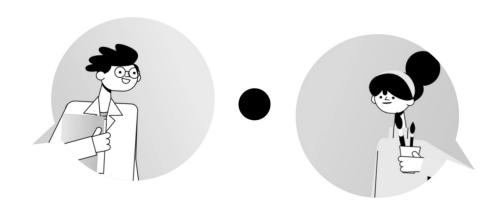
Open organizations, expand collaborator networks, have two-way conversations, connect it to the demands of society ...



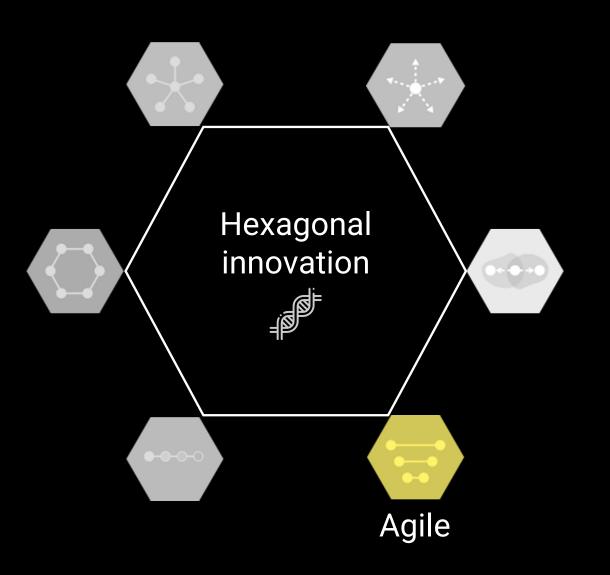
OPEN



Work in a transversal way, promote interdisciplinary teams, mix and hybridize ideas, overcome bottlenecks in the hierarchy ...



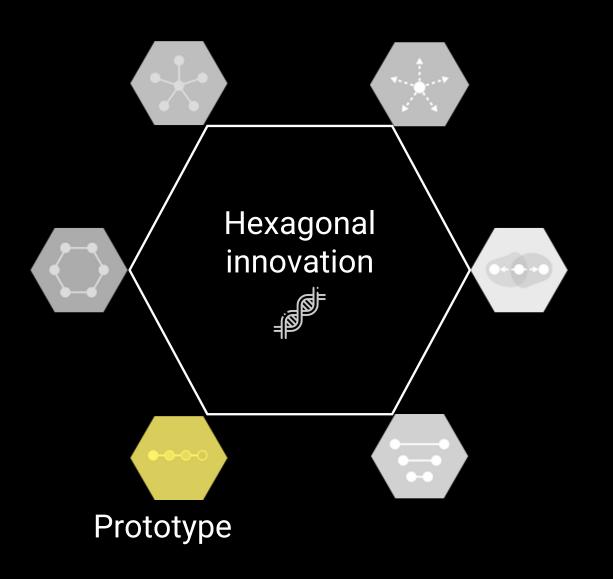
TRANS



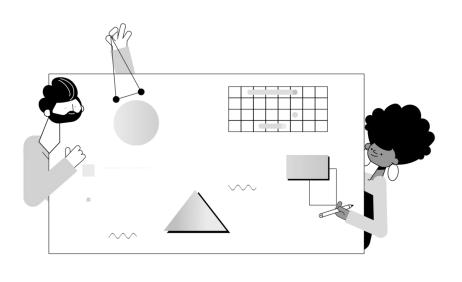
Introduce agile dynamics in the organization, reduce distances between actors, make intensive use of available time, increase the time dedicated to productive conversations ...



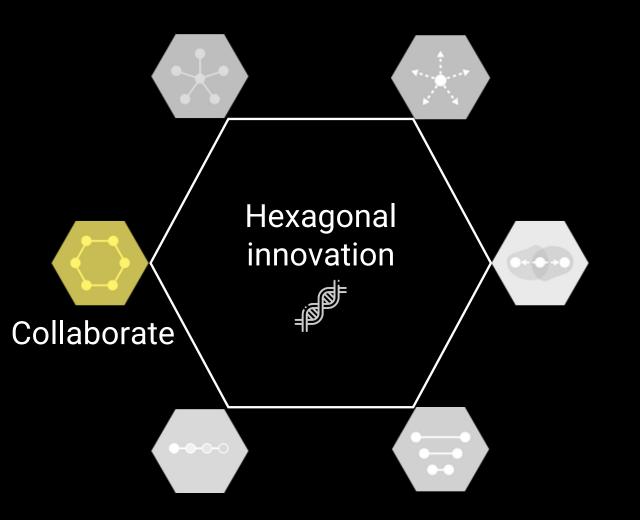
FAST



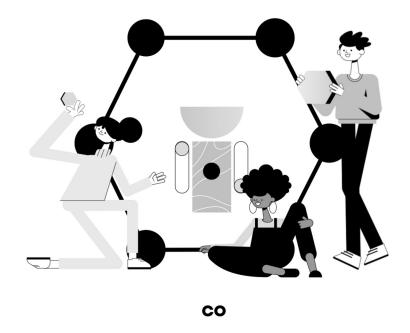
Work focused on the production of prototypes, pilots or minimal products, reduce the level of abstraction, align visions and inspire change with examples ...

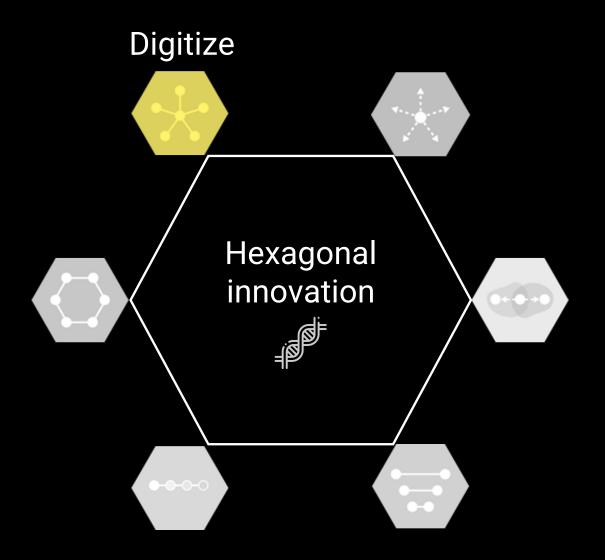


PROTO



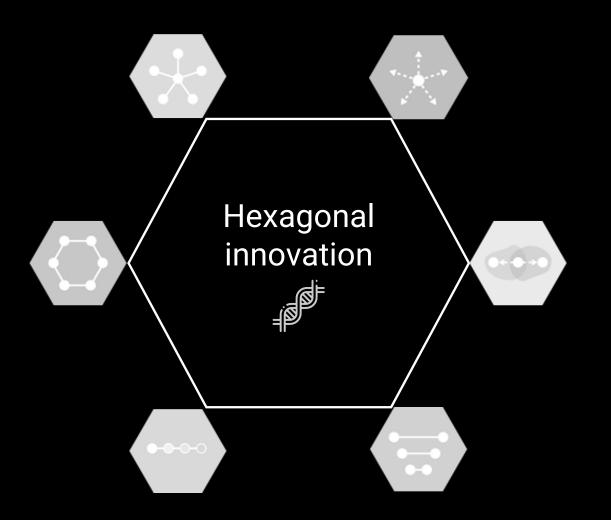
Encourage collaboration and cooperation, co-creation and collective intelligence, enhancing the feeling of belonging and the creation of communities ...



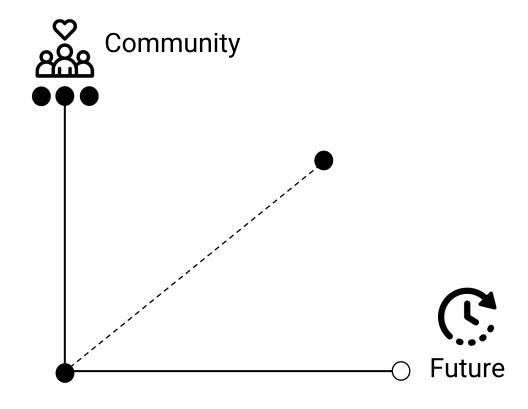


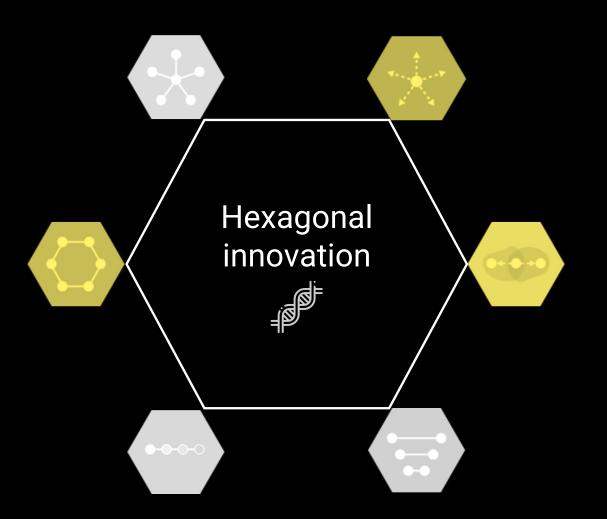
Promote digitization and other technological tools that multiply connectivity, allowing more and better conversations ...



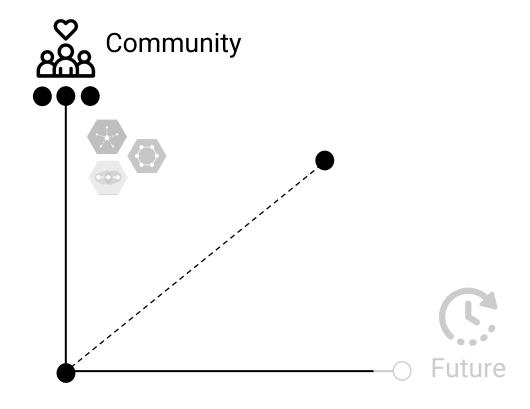


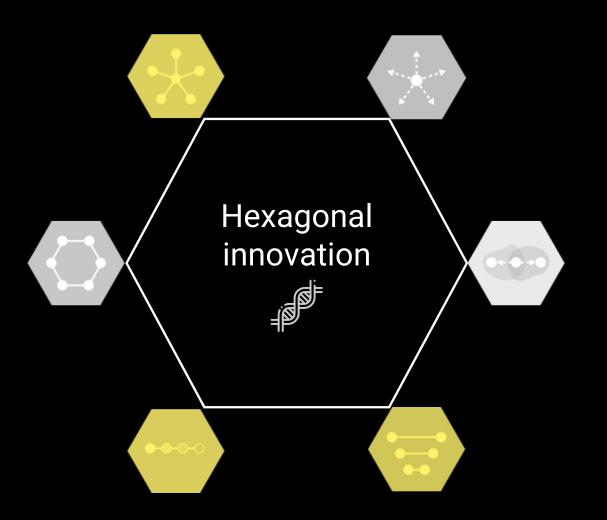
Returning to the axes of the social contract, it is simple to align the vectors.



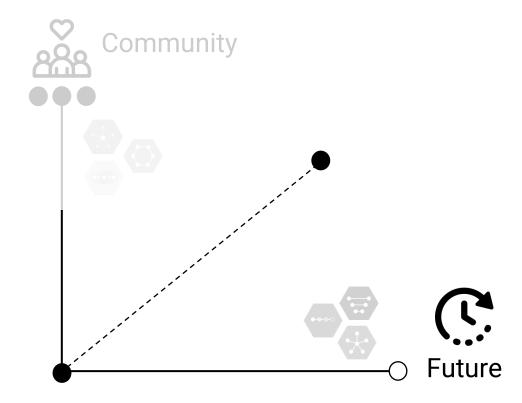


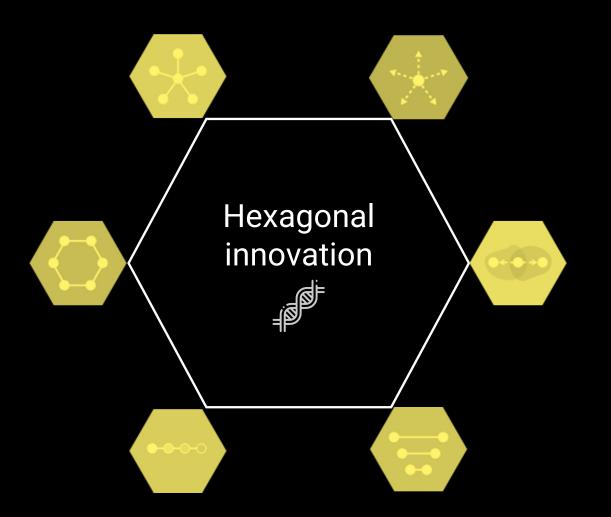
On the one hand, the vectors Open, Mix and Collaborate, build belonging, diversity, plurality, integration, openness, community.



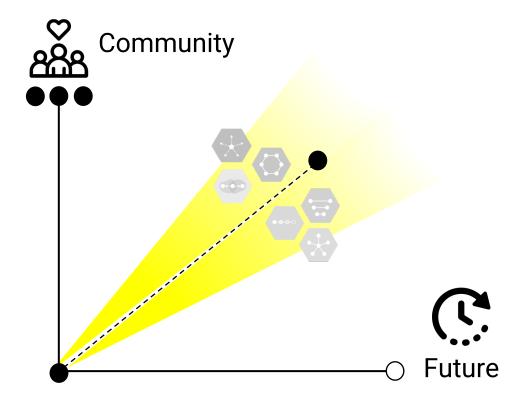


On the other hand, the vectors Prototype, Streamline and Digitize produce the future, reduce uncertainty and free up time.





In short, the systemic action of the six vectors at the same time, applied to a project or an organization, allows us to identify the universal ingredients of which social innovation is composed.



Wait a minute, if you were thinking that I'm just another academic talking about social innovation from his office desk at the university... that's not exactly reality









































The truth is that I am more of an action person, who has always

worked with people, but who uses dots and dashes to explain abstract and complex subjects.



communities, projects, groups and networks... with which I have

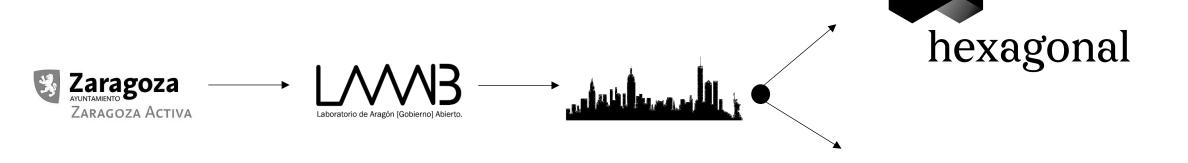
connected literally thousands of people.



After these intense years, we took a family break and we all went to New York for a few months...



In New York, I did two things related to what we are talking about today...



On the one hand, I decided to create Hexagonal, which is at the same time Laboratory, Foundation and Consultancy.



On the other, I decided to expand my research on community and design for belonging.





Using the work of the Stanford Design School as a reference, let's go through the different milestones of the **journey that builds a sense of belonging** to identify what we can learn and apply to our projects.



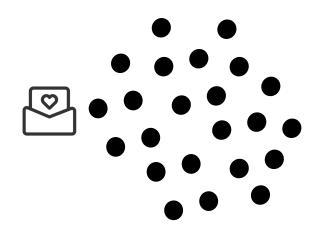


Inspired in Staford.D School book





Community



The invitation, whether formal, by email, on a website or in a brochure, is a crucial moment in our journey. Is it clear? Does it explain how to enter the community?

Does it express the desire to welcome new people?





Inspired in Staford.D School book









Example: Social Impact Academy, an accelerator for young social innovators, how to invite this group to join our new community?





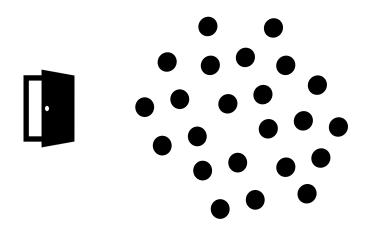
Inspired in Staford.D School book





Community





The moment of **entering** the community is also an important milestone. Do you remember the first time you peeked into a classroom full of people? Or when you arrived in that space that made such an impact on you? Entering places and communities is quite an **experience**, **a rite of passage**.





Inspired in Staford.D School book









Example: The hall of the Azucarera (Zaragoza Activa) was also the main assembly hall. We called it La Plaza, and it was incredible to see how people who came in from the street because they wanted to use any of the services of the building, when they entered, they saw the space full of people, with activities, in an open hall in the hall itself, inviting them to be part of whatever was happening at that moment.



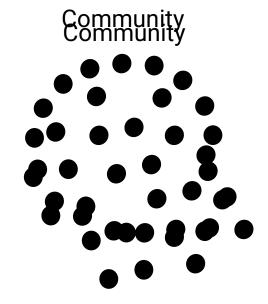


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Participation is the critical point of belonging to the community. It is its reason to exist. There are **many forms of participation**, assemblies, working groups, questionnaires... or co-creation laboratories. And although it is obvious, there are still many organizations in which there is little or no participation.





Inspired in Staford.D School book

















Example: We have always thought that **participation is** learned from an early age, that's why we design projects such as Open Kids.





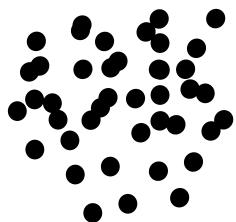


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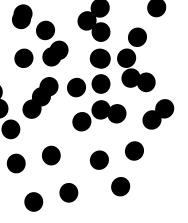








ENTERING



PARTICIPATION

CODE SWITCHING

Code switching refers not so much to the different languages we speak, but also to the jargons, idioms, forms of **expression**, that each person uses in his or her environment. For example, the language used by young people is not the same as the language used by the government.





Inspired in Staford.D School book







Example: Gobierno fácil took code switching even further, inviting children with disabilities to translate some official texts into easy-to-read language.





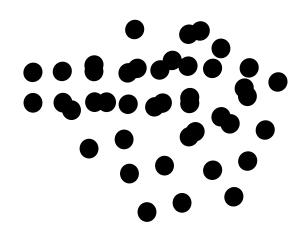


Inspired in Staford.D School book









The contribution is the magic moment of the community.

The feeling of belonging crystallizes just at that moment when you contribute your grain of sand and think that the whole is more than the sum of its parts.













Inspired in Staford.D School book









Example: Aspasia is a **feminist community** that we promote from LAAAB. Almost 800 people cooperating together to strengthen the visibility of women. The most successful project when the members themselves **edit profiles of other women in Wikipedia. Such a valuable contribution greatly strengthens the idea of community.**





Inspired in Staford.D School book



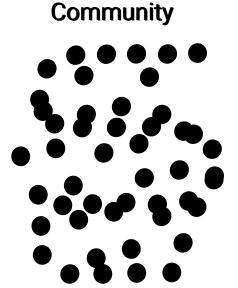








CONTRIBUTION



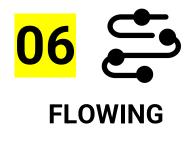
At its peak, a community is like a **choreography** where things flow naturally, it works like an efficient ecosystem, with all its parts correctly meshed. It is the **honeymoon** of a community.







Inspired in Staford.D School book









Example: La Colaboradora was a community of entrepreneurs that we created in 2013. It worked as a P2P scheme in which people exchanged services through a trust system. In 2016 the community was huge and thousands of collaborative hours. When we won the Eurocities Awards the celebration party was like the final of the Champions League, the feeling of belonging to the community was incredible.



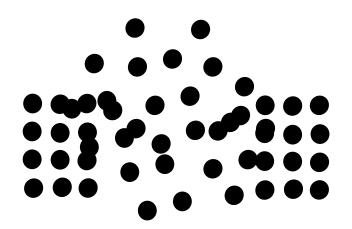




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Community



Every community has conflicts,
difficult moments and steps
backwards. Communities also
sometimes let their members down.
Repairing and caring for the

Repairing and caring for the community and its conflicts between members is fundamental.



03 PARTICIPATION



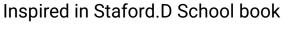


































Example: When we created the **Hacklab** at the Azucarera, we wanted to create a **community of makers**, but not only of engineers, but also of girls, neighbors, social activists... We wanted to highlight the idea of care. That's why we created a living logo that worked like a tamagochi, you had to feed it, drink it, put light and **music on it**. The logo changed with each interaction





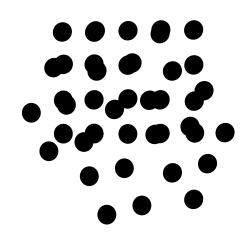


Inspired in Staford.D School book





Community



thinking is fundamental to having a strong and united community. A community where you cannot disagree is a cult. Without dissent it is impossible to evolve.



03 PARTICIPATION

ENTERING

04 CODE SWITCHING

05 かめ CONTRIBUTION









Inspired in Staford.D School book



Example: In 2013, when there were still organizations that had neither twitter nor linkedin, I created my own social network ZAC. It had many features, but perhaps the most useful is that users could rate activities with a system of emojis and thus express their degree of satisfaction in a clear way.















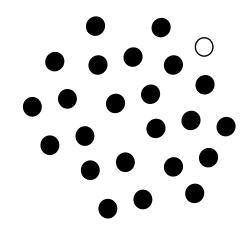
Inspired in Staford.D School book







Community



forever. Neither are communities. Just as it should be easy to get in, it should be easy to get out. It is part of a natural cycle. Designing exits or endings well is an important part of membership design.





ENTERING

04 A CODE SWITCHING

05 P









Inspired in Staford.D School book











Example: During the pandemic we set up an international platform for social innovation against Covid 19 to channel citizen creativity. We involved 2,000 people, 300 organizations in more than 20 countries. When the confinement was about to end, we decided to put the icing on the cake with an online Festival. It was the best ending for a community that had been pure affectivity.











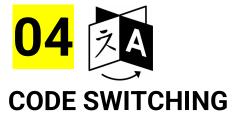




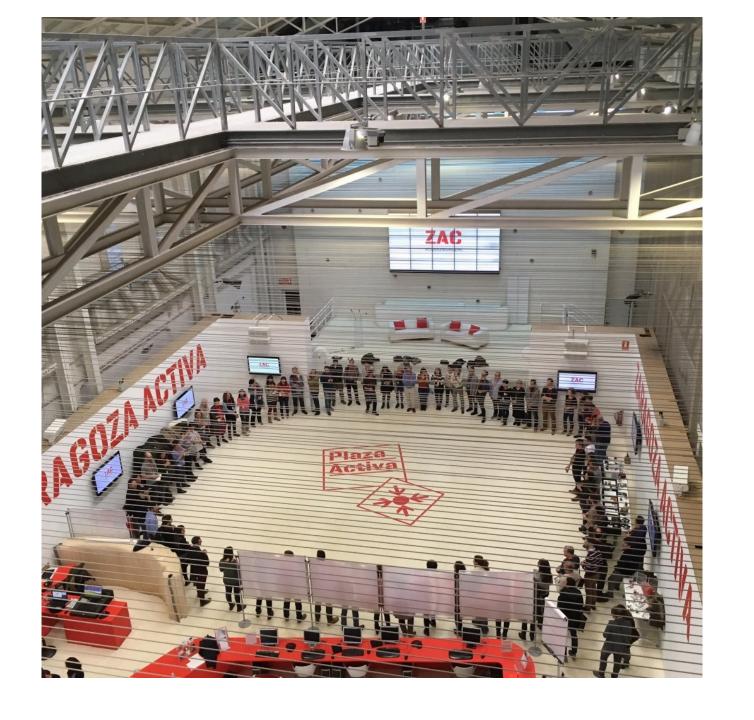


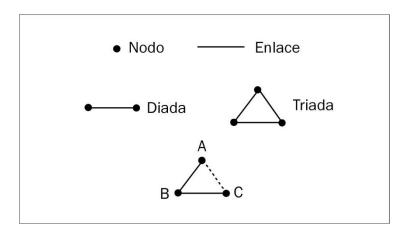


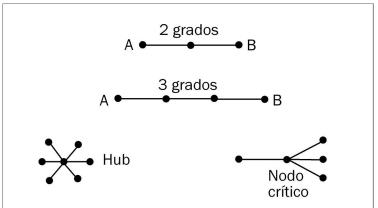




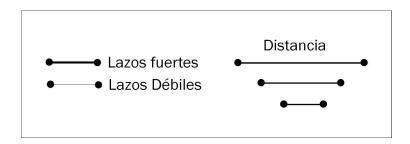


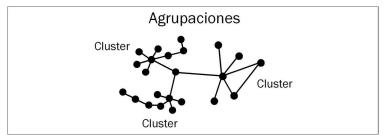


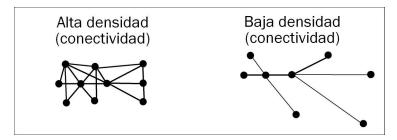


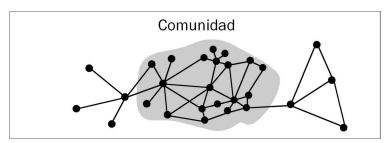


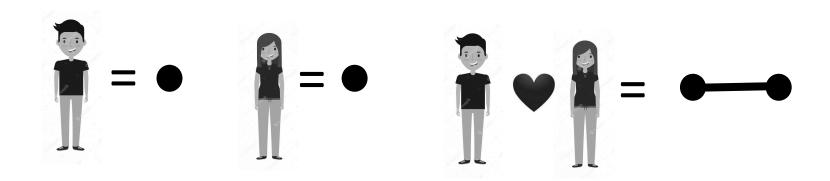
science network

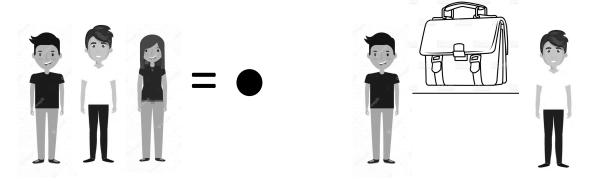


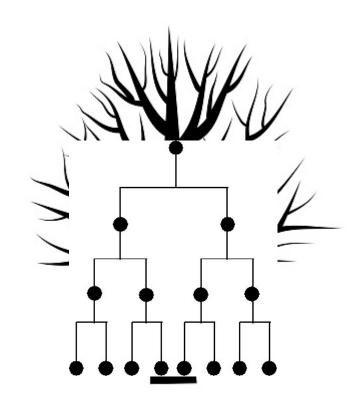




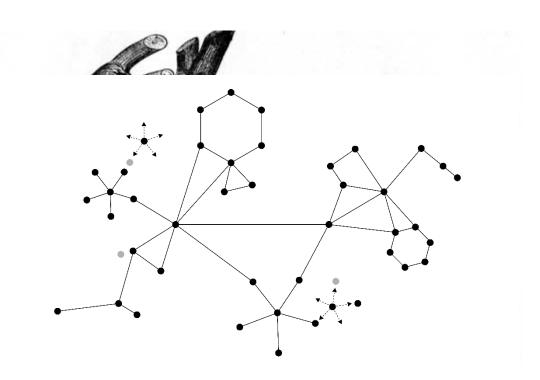




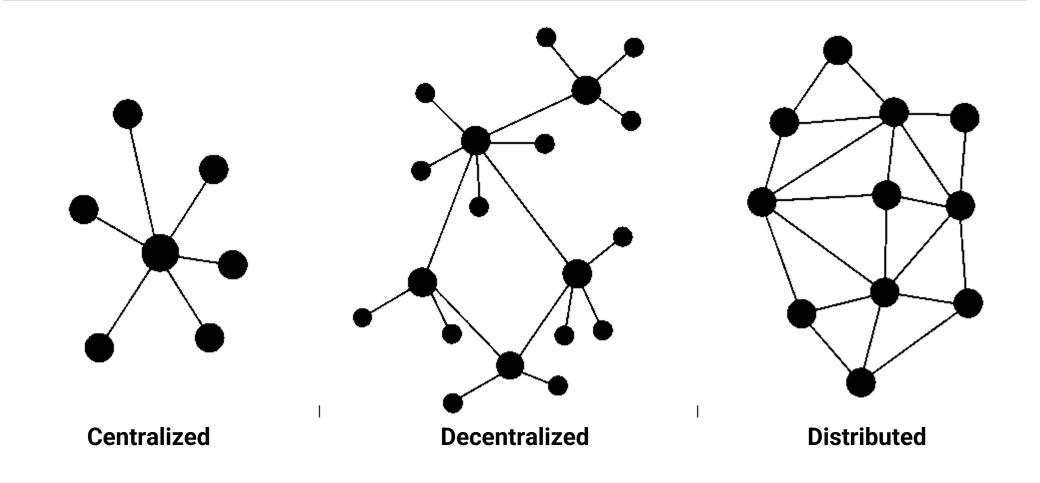


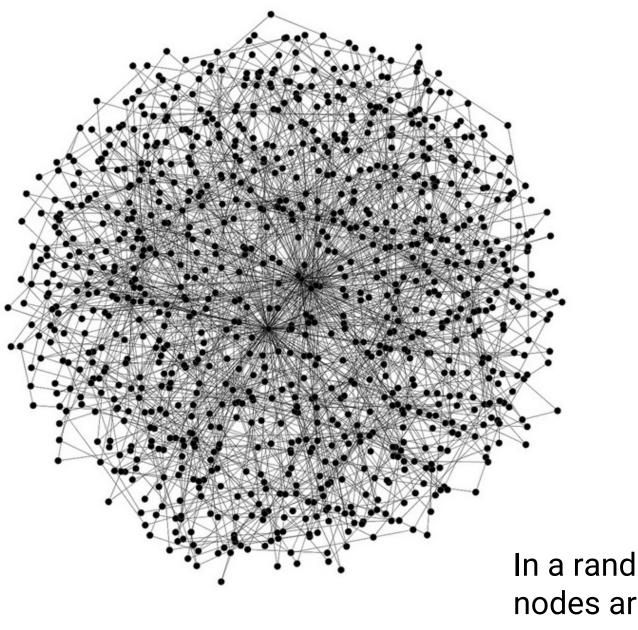


Hierarchy
Closed and pyramidal network



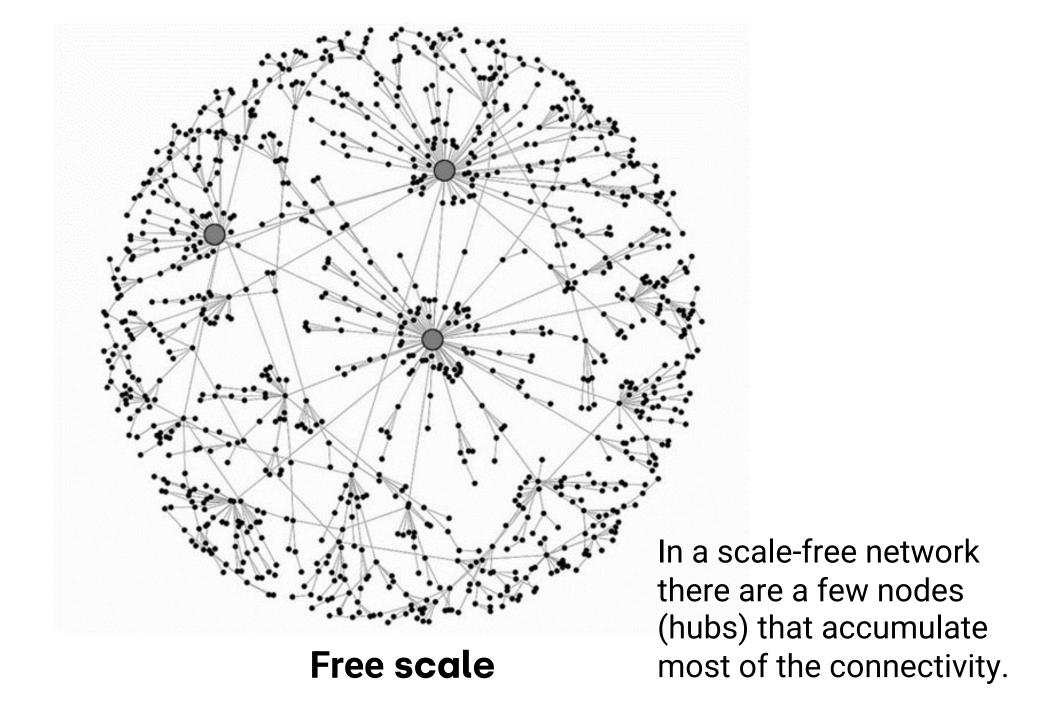
Rhizome
Open and distributed network





Random

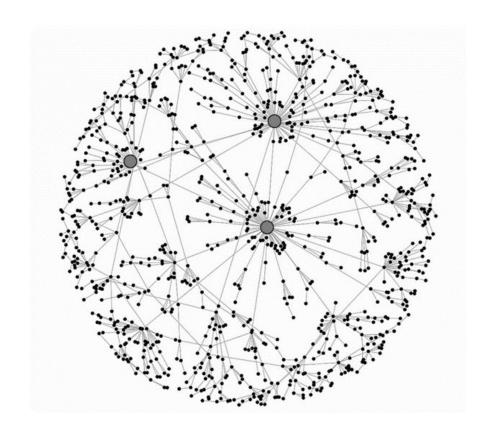
In a random network, nodes are randomly connected to each other.



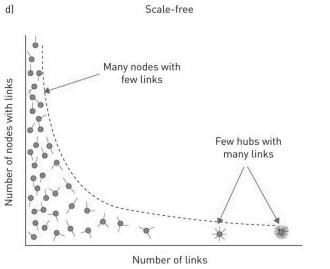


What the world is most like?

US Airports netowork

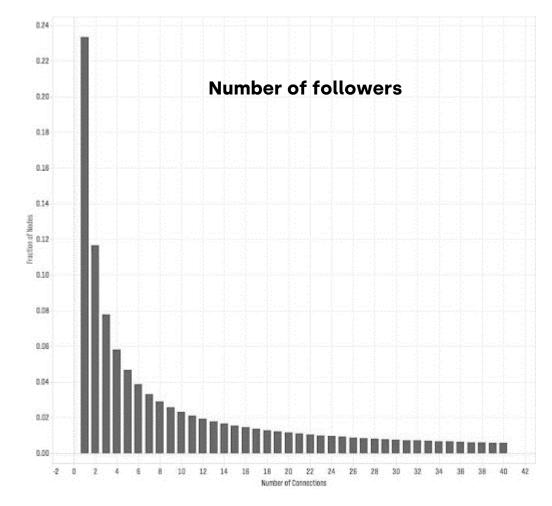






Social media networks





GDP per countries and population

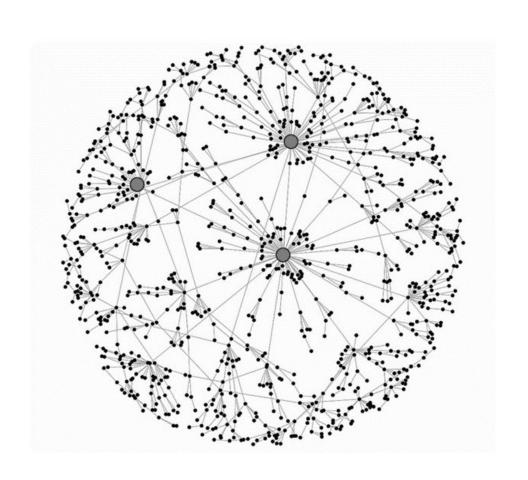
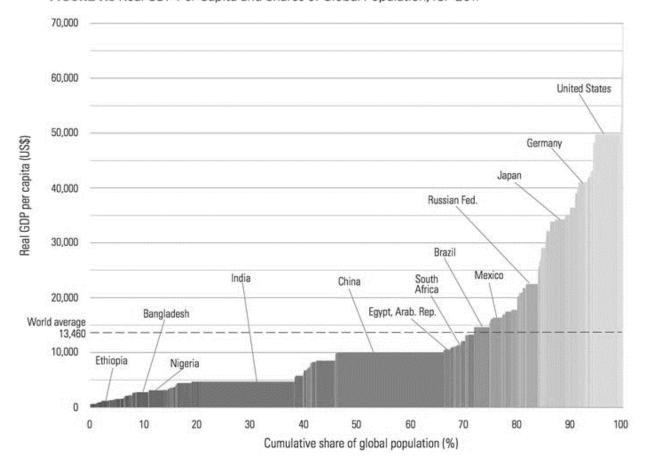
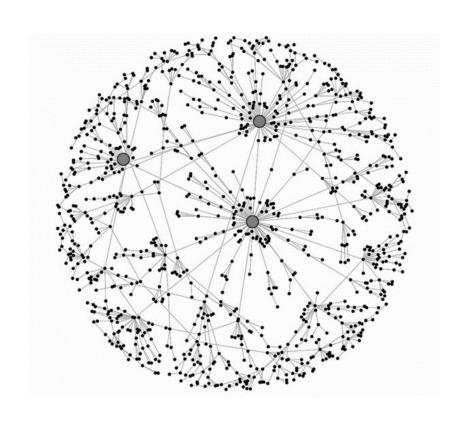
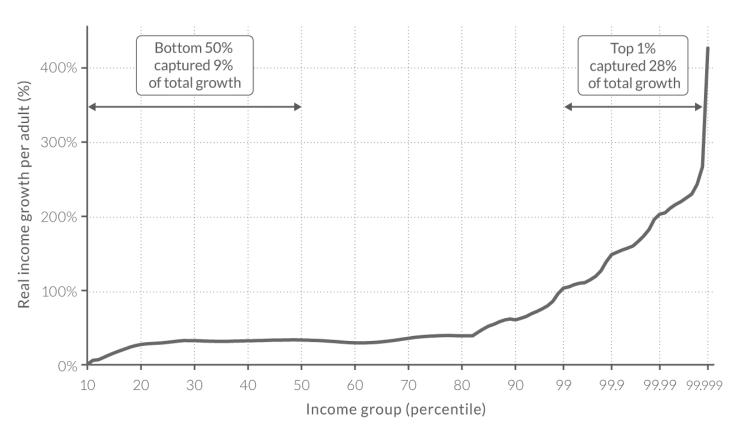


FIGURE 7.3 Real GDP Per Capita and Shares of Global Population, ICP 2011

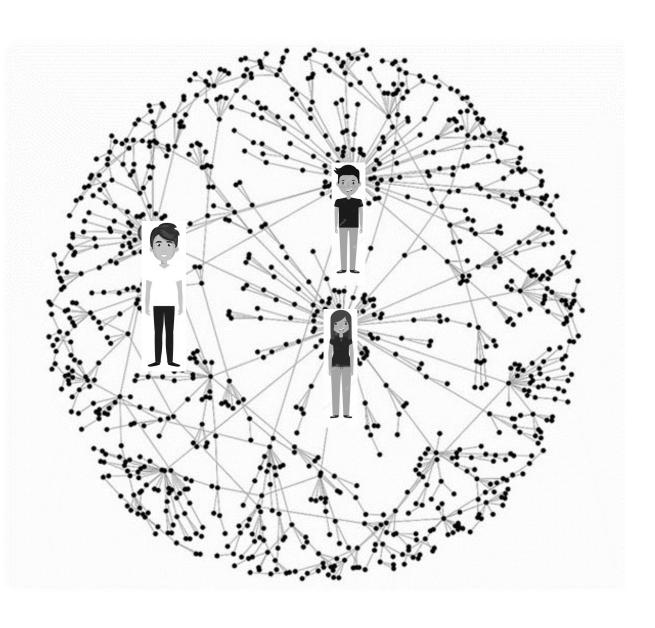


Income per adult in the world



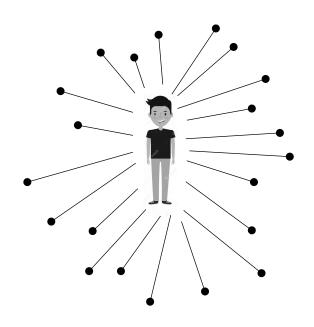


The conectivity in network era is synonimous of



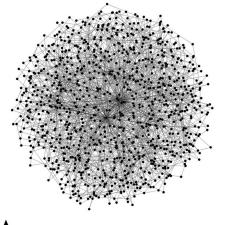
Information Centrality Opportunities Employment Education and culture Money Power

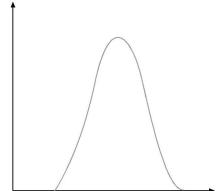
What means to be a homeless?



Without home Without neibourghs Without rest Without security Without friendships Without references Without relations

Did your remember your election?



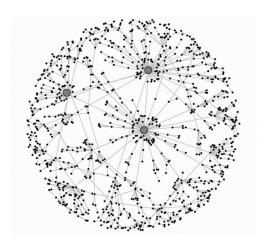


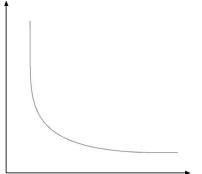
NÖRELAND





Py applying our systemic sixvector approach we are not only innovating socially, we are also contributing to creating a fairer, freer and more egalitarian society, creating a roadmap towards a new social contract in Europe and the world.

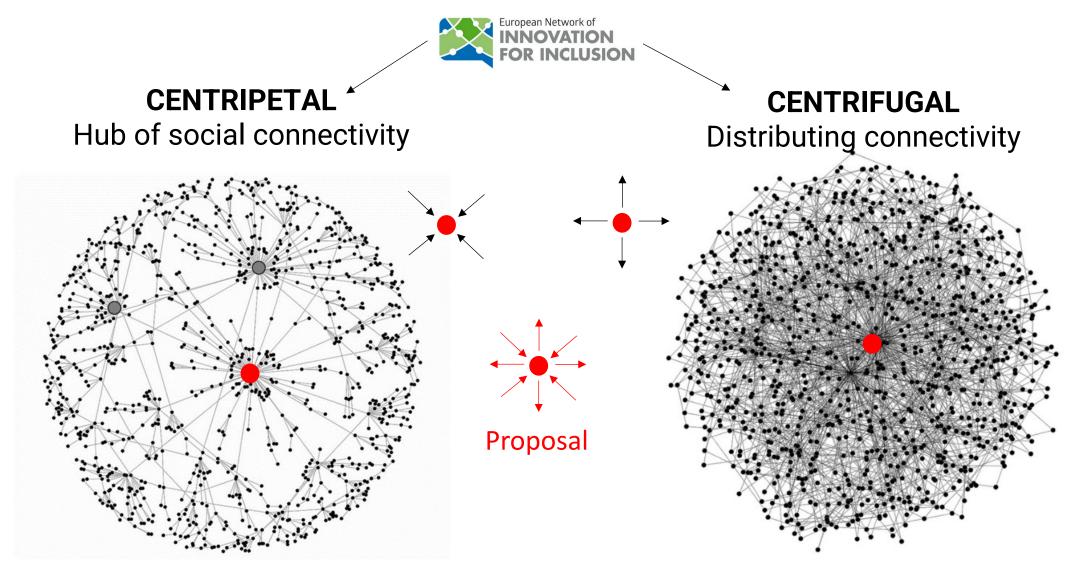




CRIPTOWN



What could be the mission of a social innovation ecosystem?



























Workshop: Six roles to innovate wherever you are: communicator, philosopher, activator, designer, connector and digital



Hexagonal skills workshop by Raúl Oliván













Persuasion and influence

I have a facility for convincing someone and modifying a thought or behaviour of that person







It is easy for me to listen carefully to the verbal and non-verbal message sent by another person





I have the ability to create emotional stories and inspire thought them

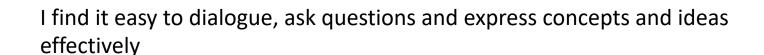


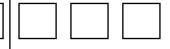


I have the skill to communicate in a simple and clear way with all types of people



Clear lenguage





COMMUNICATOR



The number of colored squares defines your level in this role







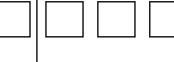








I am known for questioning things, asking new questions and looking for alternative answers





adaptability

It is easy for me to adapt to the various circumstances that arise



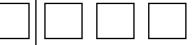


When I am faced with a problem with several people, I am good at getting the different parties to agree





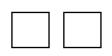
I have a flair for challenging established norms to seek new paths and realities

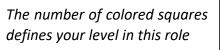




I have the ability to connect different thoughts and ideas even when their connections seems unlikely























I find it easy to motivate people around a common goal





I have the ability to express and/or achieve my own objectives while interacting other people's goals





I have the ability to focus processes toward tangible results.

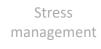




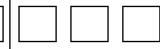
Results oriented

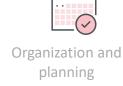
I am good at coping with adverse or pressured situations





It is simple for me to divide tasks and resources over a certain amount if time





The number of colored squares defines your level in this role















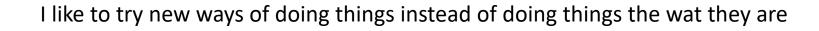


I have the skill to find alternative solutions to a complex problem.





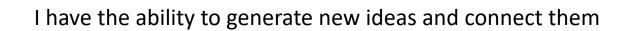
Vocation to expermient







Creative thinking







Analytical
Capacity and synthesis



Visual and spacial thinking

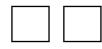
I find it easy to analyze contexts of problems and simplify their description



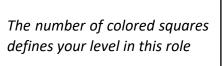


I have facility to perform mental tasks through visual processes and to expose Ideas through simple diagrams or drawings





DESIGNER















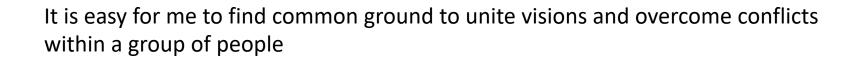
volunteering

posses the abilty to show or be willing to help others without expecting anything in return





Team building







Emphaty

I find it easy to connect and understand other people's feelings and different points of view

I have the ability to strike a balance between economic, social and environmental





sustentability

issues







possess the ability to recognize, understand and moderate my own and other's emotions





The number of colored squares defines your level in this role















It's easy for me to find patterns and break a complex problem into simpler parts





I have a facility for thinking independently of the reality shown to me





capacity

It is easy for me to foresse future situations and provide solutions to them





I have the ability to simulyaneously address multiple data sources and deploy overlapping actions to meet objectives





Data oriented

I find it easy to handle large amounts of data and turn it into usable knowledge



The number of colored squares defines your level in this role



Add your **DIGITAL COMUNICATOR** colered squares in each role and draw your own 15 points hexagonal 12 points portfolio 9 points 6 points 3 points 0 points = 6 points **CONECTOR PHILOSOPHER** hexagonal Skills portfolio By Raúl Oliván **ACTIVATOR DESIGNER**