# **GUIDE FOR GOOD PRACTICE** IMPLEMENTATION

Inclusive Employment Category



















### Who we are





**Apid Torino** (Associazione Imprenditorialità Donna) is a **gender-based SME's association**, active in promoting a new entrepreneurial culture.

Based in Torino/Italy, it was set up in July 1989 by women entrepreneurs belonging to the SME.

It is part of API association - 1800 companies in Piedmont - and CONFAPI that counts 116.000 companies at national level.

APID counts nearly **350 members** (SMEs owned by women)

# How APID is supporting SMEs



01

**Professional Training** 

02

Strategic partnership at national and international level

03

Strategic network at national and European level

04

Specific programmes for women entreprenheurs



Support women entrepreneurs, equity, diversity and inclusion in SMEs

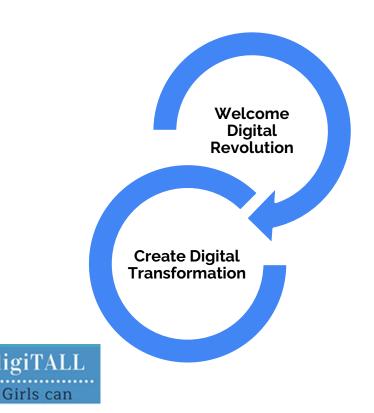
## Name of the good practice: digiTALL



Country: Italy



### THE OBJECTIVES



Enhance and improve the digital skills within SMEs (already established and new born)

Support and encourage the establishment of new digitalized companies or help the digitalization process

Encourage and support the STEM careers within women and young students



# DigiTALL Beneficiaries #1



#### **STUDENTS**

On the other hand with schools and girls DIGITAL on STEM and entrepreneurial career awareness

#### **BENEFICIARIES**

- ·100 students (girls)
- ·5 schools (surrounding deprived areas)





# DigiTALL Beneficiaries #2





MSMES
On one hand we worked with women entrepreneurs

Digital

Digital awareness, readiness and transformation



BENEFICIARIES 20 business women



### HOW DID WE IT



- The narration of Female Role Models
- STEM CAREERS -Final objective:
- incentive young girls to expand their horizons
- Disseminate inspirational stories to raise awareness

Schools' meeting

#### Workshops

- Participants engagement though:
  - Brainstorming
- Design Thinking
- Business Model Canvas
- Personal Strategy

- 2 days competition Personal Strategy Canvas
  - Business Model Canvas
- Pitch presentation

DIGITAL COMPETITION



# **DigiTALL Activities/Outputs #1**





#### 2 hours (project presentation/orientation in schools) 10 hours training (4+4+2in schools and in APID)

2 days - weekend digital competition

PHASES	OBJECTIVES	ACTIVITIES	OUTPUTS	BENEFICIARIES
Phase 1	STEM career awareness for young women	Workshops Design thinking Roles models: Cinzia Ballesio/Giovanna Giordano Coaching	Pitch presentation training was aimed at overcoming the stereotypes and prejudices about STEM Key word INCLUSION	100 students (girls) 5 schools (several education sector) Age (high school)
Phase 2	Digital competition	Personal Strategy Canvas Business Model Canvas Pitch presentation	2 days competition video of one of the students that participated: <u>Giulia</u> <u>Rossi</u>	40 girls students 6 groups presented them selves and their business ideas

# DigiTALL Activities/Outputs #2





PHASES	OBJECTIVES	ACTIVITIES	OUTPUTS	BENEFICIARIES
Phase 3	Digital Direction weekend	Serious Play Creative Learning Design Thinking Learning by doing	1 weekend	20 women entrepreneurs from MSMEs
Phase 4	Dissemination actitives	Post on APID's social network (Instagram/Facebook/L inkedin/Twitter/Apid website/Api website Regional TV programmes (GRP and Rete7)	32 post on digitalisation in women lead companies Direct reels and stories on IG regarding the Digital Competition weekend	APID's network

### **BENEFITS**

greater
awareness of
STEM and
entrepreneurial
skills in young
women

dissemination of **role models** related to STEM and digitization

dissemination of the culture of digital transformation greater use of digitization processes in female businesses and in women





# Project DigiTALL facts&figures



### **Numbers**

5 schools involved

**100 girls** with new digital, entrepreneurial and STEM skills

**60 hours** of awareness raising in STEM

**18 hours** of work in digitalization, STEM and business start-up with experts

20 companies involved

**1,800 companies** reached by project communications

10,000 users reached in social media campaigns

### **Benefits**

greater **awareness of STEM** and entrepreneurial skills in young women

dissemination of **role models** related to STEM and digitization

dissemination of the culture of digital transformation

greater use of **digitization processes in female businesses** and in women

enhancement of digital skills in local businesses

### **THANK YOU**

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